Roll	No:		

# PGDM / PGDM (IB), Batch 2018-20 Corporate Banking and Credit Appraisal DM-413 / IB-410

Trimester -IV, End-Term Examination: September 2019

Time allowed: 2 Hrs 30 Min

Max Marks: 50

**Instruction:** Students are required to write Roll No on every page of the question paper, writing anything except the Roll No will be treated as **Unfair Means**. All other instructions on the reverse of Admit Card should be followed meticulously.

Sections	No. of Questions to attempt	Marks	Marks
A	3	10 Marks each 3*10	30
В	Compulsory Case Study	20 Marks	20
		Total Marks	50

#### SECTION A:

Write to the point and relevant while answering questions. Maximum word limit for full question with all its parts is 300 words.

#### Q 1. A [CILO - 1]

- i) How the credit policy of a bank is important for the bank. Write the names of six most important components of credit policy of a bank. (1+3)
- ii) How Consortium lending is different from the Syndication arrangement? Who bears the underwriting risk among syndicate members and in what proportion? What is Tombstone Ad and who releases this ad? (2+1+1)
- iii) Write the names and objectives of four Non fund based credit facilities the banks grant to corporates. (2)

#### OR

#### Q. 1. B [CILO - 1]

- i) How RBI has defined the Credit Risk. Describe the major components of credit risk. (1+2)
- ii) Briefly elaborate four main methods of Credit Risk Management in Indian banks. (4)
- iii) Define NPA for a Term Loan. What is the impact of NPAs on Banks and the economy? (1+2)

## Q. 2. A [CILO -2]

- i. Describe the purpose of margin insisted by the banks from borrowers.
- ii. Is Overdraft facility as efficient form of borrowing as the Cash Credit account?
- iii. How the Demand Bill is different from a DA bill?
- iv. Is an advance against DA bills safer than that against DP bills?
- v. Goods are being exported by a company. What are the usual risks in such transactions for the shipper? (2\*5)

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#### OR

## Q. 2. B [CILO-2]

Define "A Charge on a Security asset". Describe the type of charge that is created on the following securities: i. LIC policy
 ii. Shares and bonds
 iii. Land
 iv. Machinery purchased out of loan v. Receivable vi. Stocks in trade with borrower vii) Fixed Deposit Receipt viii) Stocks stored in warehouse in trust for bank
 (1+4)

# ii) A borrower has approached the bank for following credit facilities:

- a) They will require to purchase imported machinery for Rs. 50 lakh for which the supplier will require payment immediately on supply of machinery.
- b) They will require to purchase indigenous machinery (from India) for Rs. 40 lakh for which the supplier will accept payment in 6 half yearly installments without any interest provided the bank takes the responsibility of payment on due dates
- c) They will require import of some raw material this year for Euro 100,000 for which their supplier has insisted on some commitment for payment by their bank to the supplier immediately on submission of bills of exchange with shipping documents of title to goods and any other documents desired by the buyer.
- d) They would need some support from bank for bidding for contracts so that they do not block the security deposit amount of about Rs. 10 lakh in favour of some monopoly suppliers of local raw materials in the first year.
- e) They would require Rs. 80 lakh for financing their stocks of raw materials, semifinished and finished foods and receivables from highly reputed buyers.

Presuming that the proposal is acceptable to the bank, you are required to write the related information as per table below for each of the facility applied at 25% margin and collateral security of plot of land worth Rs.300 lakh. (1X 5)

Sr.	Type of need	Nature of limit you suggest	Value of Assets to be financed	Margin % Stipulated	Amount of Limit proposed	Type of assets as security	Type of Charge on security
	Sin	EXPERIENCE	nas0 and as gave	Alge to vito	tineodie a	Yalloca Re	de Osemi

# Q. 3. A [CILO 3]

i) Credit Limit is sanctioned for Rs. 20 lakh for a company against paid stocks not more than 6 months old. Margin stipulated by the bank is 25%. The company submitted a monthly stock statement for value of total stocks of Rs 36 lakh as of 31st August, 2019. Out of which, stocks worth Rs 4 lakh are yet not paid. The stocks valued Rs.20 lakhs are two

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months old, Rs.3 lakh are three months old, Rs.5 lakh are five months old. Work out the DP for the month of September, 2019.

- ii) Insurance has been taken for Rs 10 lakh for stocks whereas the average stocks are about Rs15 lakh maintained by the borrower on its premises. If the stocks valuing Rs 6 lakh are destroyed by fire, how much amount the insurance company will pay to the bank?
- iii) Everything else is okay with the proposal and also the promoters for the term loan proposal of Ashoka Limited. While scrutinizing the term loan proposal, you are given a final table to analyze. You are required to give your impressions about the financial strength of the company for sanction or rejection of the proposal based on only this limited data provided.

Parameters	Company's level in past year 2018-19	Company's level next year 2019-20
Current ratio	1.24	1.52
TOL/ Net worth	5.11	4.10
DSCR	1.78	1.98
Debt/Equity	1.99	1.04
Interest cover	1.46	2.0

(4+1+5)

#### OR

#### Q. 3. B. [CILO 3]

i) The annual turnover of the company is projected to be Rs. 2200 lakh in the coming year. Compute working capital need of the company based on Nayak Committee Turnover method. How much WC Limit can be sanctioned by the bank in this case? How much margin is required from the borrower?

<u>Situation A</u>: If the company has their own surplus funds for working capital (margin) to the tune of Rs.200 lakh, then what amount of limit will be sanctioned to the borrower under this method?

Situation B: If it is observed by the credit officer that the operating cycle of the company is only 2.5 months and requirement of working capital is Rs 300 lakh, then, how much limit the credit officer will sanction in this case? (2+1+2)

ii) The undernoted projections for the next year 2019-20 are given by ABC Pvt Ltd.

Current Liabilities	(Amount Rs la	(kh) Current assets	
Creditors for purchases	2200	Raw materials	4500
Other current liabilities _	700	Stock in Process	500
		Finished Goods 1800	
CLs excluding bank borrow	vings 2900	Receivables	1000
Bank Borrowings	2600	Other current assets	200
Total Current Liabilities	5500	Total current assets 8	3000

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Work out the Maximum Permissible Bank Finance (MPBF) as per 2<sup>nd</sup> method of Tandon Committee. (5)

#### SECTION B:

Write to the point and relevant while answering questions. Maximum word limit for full question with all its parts is 600 words.

## Q. 4. Great Products Private limited (GPL)

GPL has requested sanction of working capital limits for Rs. 700 lakh for the year 2019-20. The company has submitted the financial statements based on which the CMA Format II and III have been prepared and attached herewith for your reference.

#### Required:

1. Work out the following important financial ratios for the year 2017-18, 2018-19 and 2019-20 using the data in format II and III duly filled in attached herewith and present in the following table format Table case 4.

#### Table case 4

Sr.	Ratio	31.03.2018	31.03.2019	31.03.2020 (Estimated)	Analysis and observations
1	Debt Equity ratio	Georgens		a fathering	
2	Interest Coverage	F. 1678-118-11	n etventen	A CONTRACTOR OF	
3	Current Ratio				
4	Net Profit Ratio				DSIMURDURA est quality
5	Debtors turnover ratio (based on closing debtors)	red education land temporal contendo ed			o Januar Hers Joseph Gus. Dyens
6	Creditors turnover ratio (based on closing creditors)	andress for each of the	ulised ever	na pasetek 1 at 25% gan	
7	Return on Net worth ratio	119-20 are gra	Casto Casan	Street anous	ong batomatine aga
8	Assets turnover ratio	XISTEO .	17251-57-303	Mary Sala	Current Lisasittes

2. Work out the working capital requirement of the borrower for the year 2019-20.

[CILO-3]

 Provide your analysis on long run and short run financial position of the company based on the above financial ratios for three years in the following table format Table case 4.

[ (160 - 3]

Decide whether you will sanction the limits. Justify your answer with reasons for sanction or rejection. If you sanction the limits, what major terms you will impose on the company, if any.

8+6+6

	ame:	M/s Great Products Pvt ltd.						
S	Sr. No.	Particulars			per audited ounts	PROVISIONAL	STIMATED	/ PROJEC
		The second secon		31-Mar-17	31-Mar-18	31-Mar-19	31-Mar-20	31-Mar-2
				Year 1	Year 2	Year 3	Year 4	Year 5
A	Qua	intities:						
	1	Raw Material Consumption		_	-	-	-	-
	11	Sales		-	-	-	-	-
	III	Rejects and Scraps		-	-	-	-	-
1		Gross Income				10 / 7 L 100 / 100		
a		s (net of returns)			TO AND THE REAL PROPERTY.	d a mysicatelmini	hak ton a reselv	
	1	Domestic Sales		2,588.00	2,790.00	3,200.00	3,700.00	4,500.00
	11	Export Sales		-	-		-10	- 1
	T1	Sub-total	[ a(i+ii) ]	2,588.00	2,790.00	3,200.00	3,700.00	4,500.00
	111	Less: Excise Duty		ing this -	-	- 0 A/4	-	-
	T2	Net Sales	[ T1-iii ]	2,588.00	2,790.00	3,200.00	3,700.00	4,500.00
	Otho	% rise or fall in sales turnover [compared to p	revious year]	{0.00%}	{7.81%}	{14.70%}	{15.63%}	{21.62%
-	i	Theme						
	ii.				-	-	- "	
	iii			-	-	-	-	
	iv				-	-	-	-
1	V					-	-	
	T3	Total Other income	[b(i to iv)]	-	-	-	-	-
1			15(.15.17)		-1500000		state of the	
L	T4	Total Gross Income	[T2+T3]	2,588.00	2,790.00	3,200.00	3,700.00	4,500.00
		Cost of Production & Cost of Sa	los	The old				
ſ		Raw Materials [Including Stores and other	163					
1		items used in the process of manufacture)						
1	i	Imported						
1	ii							
1				2 100 00	2 220 00	2 520 00	2.046.00	2 505 00
		Indegenous	[ 2/i+ii) ]	2,100.00	2,220.00	2,520.00	2,946.00	3,595.00
-	T5	Indegenous sub-total	[ a(i+ii) ]	2,100.00 2,100.00	2,220.00 2,220.00		2,946.00 2,946.00	3,595.00 3,595.00
-	T5	Indegenous sub-total Other Consumable Spares	[ a(i+ii) ]	2,100.00	2,220.00	2,520.00 2,520.00	2,946.00	3,595.00
-	T5	Indegenous sub-total Other Consumable Spares Imported	[a(i+ii)]	2,100.00	2,220.00	2,520.00	2,946.00	
	T5	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous		2,100.00	2,220.00	2,520.00 2,520.00	2,946.00	3,595.00
	75 i ii 76	Indegenous  Sub-total  Other Consumable Spares Imported Indegeneous  Sub-total	[ a(i+ii) ]	2,100.00	2,220.00	2,520.00 2,520.00	2,946.00	3,595.00
	T5 i ii T6 Direct	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses		2,100.00	2,220.00	2,520.00 2,520.00	2,946.00	3,595.00
	T5 i ii T6 Direct	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel		2,100.00	2,220.00	2,520.00 2,520.00 - - - 35.00	2,946.00	3,595.00
	i ii T6 Direct	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour		23.00	2,220.00  - - 28.00 51.00	2,520.00 2,520.00 - - - 35.00 53.00	2,946.00 - - - - 41.00 63.00	3,595.00 - - - 52.00 78.00
	i ii T6 Direct	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel		23.00 40.00 70.00	28.00 51.00 80.00	2,520.00 2,520.00 - - - 35.00 53.00 83.00	2,946.00 - - - 41.00 63.00 98.30	3,595.00 
	i ii T6 Direct	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour		23.00	2,220.00   28.00 51.00 80.00	2,520.00 2,520.00 - - - 35.00 53.00	2,946.00 - - - - 41.00 63.00	3,595.00 - - - 52.00 78.00
	iii T6 Direct iii iii iii v v	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour		23.00 40.00 70.00	2,220.00 	2,520.00 2,520.00 - - - 35.00 53.00 83.00	2,946.00   41.00 63.00 98.30	52.00 78.00 120.00
	iii T6 Direct iii iii v v vi	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour		23.00 40.00 70.00	2,220.00   28.00 51.00 80.00  	2,520.00 2,520.00 	2,946.00 - - - 41.00 63.00 98.30	3,595.00 
	T5  i ii T6  Direct ii iii iii iv v vi vii viii	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour		23.00 40.00 70.00	28.00 51.00 80.00	2,520.00 2,520.00 	2,946.00   41.00 63.00 98.30	52.00 78.00 120.00
	i ii T6 Direct iii iii iiv v vi vii viii viii	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour		23.00 40.00 70.00	28.00 51.00 80.00	2,520.00 2,520.00 - - - 35.00 53.00 83.00	2,946.00 - - - 41.00 63.00 98.30	52.00 78.00 120.00
	iii T6 Direct iii iii iv v vi vii viii ix	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour Other manufcturing expenses		23.00 40.00 70.00	28.00 51.00 80.00	2,520.00 2,520.00 - - - 35.00 53.00 83.00 - - -	2,946.00 - - - - 41.00 63.00 98.30 - - -	52.00 78.00 120.00
	iii T6 Direct iii iii iii iv v vi vii viii ix x	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour Other manufcturing expenses  Depreciation	[b(i+ii)]	23.00 40.00 70.00 	28.00 51.00 80.00 	2,520.00 2,520.00 - - - 35.00 53.00 83.00 - - - - - - -	2,946.00 - - - - 41.00 63.00 98.30 - - - - 80.00	52.00 78.00 120.00   82.00
	75  i ii 76  Direct iii iii iv v vi vii viii ix x 177	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour Other manufcturing expenses  Depreciation Total Direct Expenses	[ b(i+ii) ]	23.00 40.00 70.00 	28.00 51.00 80.00 	2,520.00 2,520.00 	2,946.00 - - - - 41.00 63.00 98.30 - - - 80.00 282.30	52.00 78.00 120.00 - - - 82.00 332.00
	75  i ii 76  Direct i ii iii iv v vi vii viii ix x 17 78	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour Other manufcturing expenses  Depreciation Total Direct Expenses Sub-total	[b(i+ii)]	23.00 40.00 70.00 	28.00 51.00 80.00 	2,520.00 2,520.00 - - - 35.00 53.00 83.00 - - - - - - -	2,946.00 - - - - 41.00 63.00 98.30 - - - - 80.00	52.00 78.00 120.00   82.00
	75  i ii 76  Direct i ii iii iv v vi vii viii ix x 177 78	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour Other manufcturing expenses  Depreciation Total Direct Expenses  Sub-total Add: Opening stock of W.I.P.	[ b(i+ii) ] [ c(i to x) ] [ T5+T6+T7 ]	23.00 40.00 70.00 	2,220.00  28.00 51.00 80.00 40.00 199.00 • 2,419.00	2,520.00 2,520.00 	2,946.00 - - - - 41.00 63.00 98.30 - - - - 80.00 282.30 3,228.30	3,595.00 
	75  i ii 76  Direct i ii iii iii iv v vi vii viii ix x 17 78 79	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour Other manufcturing expenses  Depreciation Total Direct Expenses Sub-total Add: Opening stock of W.I.P.	[ b(i+ii) ]	23.00 40.00 70.00 	28.00 51.00 80.00 	2,520.00 2,520.00 	2,946.00 - - - - 41.00 63.00 98.30 - - - 80.00 282.30	52.00 78.00 120.00    82.00 332.00
	75  i ii 76  Direct i ii iii iii iv v vi vii viii ix x 17 78 79	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour Other manufcturing expenses  Depreciation Total Direct Expenses  Sub-total Add: Opening stock of W.I.P.  Sub-total Less: Closing Stock W.I.P.	[ b(i+ii) ]  [ c(i to x) ] [ T5+T6+T7 ]  [ T8+2(d) ]	23.00 40.00 70.00 	2,220.00	2,520.00 2,520.00 	2,946.00	3,595.00 
	75  i ii 76  Direct i ii iii iii iv v vi vii viii ix x 17  78  79	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour Other manufcturing expenses  Depreciation Total Direct Expenses Sub-total Add: Opening stock of W.I.P. Sub-total Less: Closing Stock W.I.P. Total Cost of Production	[ b(i+ii) ] [ c(i to x) ] [ T5+T6+T7 ]	23.00 40.00 70.00 	2,220.00  28.00 51.00 80.00 40.00 199.00 • 2,419.00	2,520.00 2,520.00 	2,946.00 	3,595.00 
	75  i ii 76  Direct i ii iii iii iv v vi vii viii ix x 17  78  79  10  11  170  17	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour Other manufcturing expenses  Depreciation Total Direct Expenses Sub-total Add: Opening stock of W.I.P.  Sub-total Add: Opening Stock W.I.P. Total Cost of Production Add: Opening stock of Finished Goods	[ b(i+ii) ]  [ c(i to x) ] [ T5+T6+T7 ]  [ T8+2(d) ]  [ T9-2(e) ]	23.00 40.00 70.00 	2,220.00	2,520.00 2,520.00 	2,946.00	3,595.00  52.00 78.00 120.00 82.00 332.00 3,927.00 3,927.00
	75  i ii 76  Direct i ii iii iii iv v vi vii viii ix x 17  78  79  10  110  711	Indegenous  Sub-total Other Consumable Spares Imported Indegeneous Sub-total Expenses Power and fuel Wages/ Direct labour Other manufcturing expenses  Depreciation Total Direct Expenses Sub-total Add: Opening stock of W.I.P. Sub-total Less: Closing Stock W.I.P. Total Cost of Production	[ b(i+ii) ]  [ c(i to x) ] [ T5+T6+T7 ]  [ T8+2(d) ]  [ T9-2(e) ]	23.00 40.00 70.00 	2,220.00	2,520.00 2,520.00 	2,946.00 	3,595.00 

## FORM II: OPERATING STATEMENT

					per audited ounts	PROVISIONAL	STIMATED /	PROJEC
r.	No.	Particulars		31-Mar-17	31-Mar-18	31-Mar-19	31-Mar-20	31-Mar-2
				Year 1	Year 2	Year 3	Year 4	Year 5
(	Sono	ral, Administrative & Selling Expenses				- American	g tent asia:	
-	i	Advertisment Expenses /other Indirect expens	es	175.00	220.00	275.00	290.00	360.0
-	ii	Advertisment Expenses retrief		-10:11:-00:	- 1	-140	Homest-1	-
+	iii	or at a non-contract of the contract of the co	L. U.Sareina P	1111111111	- /	-	- 03	-
+	iv			-	-		1 - San 11 - 11	-
1	V	SET 189 600.8 1 48 697 5 1 96 782		-	-	- 1000	-	-
T	vi			your of - or o	70.00	-	-	-
	vii			-	-	-	-	-
	viii			-			-	-
L	ix			-				-
L	X							
L	T13	Total General, Administrative &	[ 3(i to x) ]	175.00	220.00	275.00	290.00	360.0
-		Selling Expenses	[3(10 ))	110.00		The second second	Land I	
-	160	Operating Profit before Interest	[T4-T12-T13]	142.00	151.00	160.00	181.70	213.0
-		Operating Profit before interest					V-1-2-3-4	-
F	inan	nce Charges				e-White-ters	70.00	00.1
=	i	Interest on Working Capital and Term Loan		48.00	50.00	72.00	78.00	80.0
-	ii			-		-	-	-
	iii			-	-	-	-	
	iv			-	-		-	_
	V	30.6 1 0.00 2.2 1 1 2 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	F F (: 4=) 1	40.00	50.00	72.00	78.00	80.
L	T14	Total Finance Charges	[5(i to v)]	48.00	30.00	72.00	70.00	
-		Operating Profit after Interest	[4-T14]	94.00	101.00	88.00	103.70	133.
-		Operating From their interest				2070		
٨	Von-(	Operating Income		4.00	5.00	2.00	3.00	4.0
L	i	interest income		4.00	3.00	2.00		-
L	ii				_			-
-	111 T15	Total Non-Operating Income	[ 7(i to iii) ]	4.00	5.00	2.00	3.00	4.0
-	113	Total Non Operating mount				Charles Assessed		
N	lon-(	Operating Expenses						_
	i			-	-	_		_
	ii			-	-			
L	iii		f 0/: 4= 100 1		-	_		-
1	T16	Total Non-Operating Expenses	[ 8(i to iii) ]					
1	T17	Net Non-Operating Income (+) /	[ T16 T16 ]	4.00	5.00	2.00	3.00	4.1
L	100	Expenses (-)	[T15-T16]	4.00	3.00	2.00		2-1-10
-		W. C. St. f. Tould and PRT	[6+/(-)T17]	98.00	106.00	90.00	106.70	137.0
-		Net Profit before Tax / (Loss) PBT	[0:/(-):17]	29.40	31.80	27.00	32.01	41.
-	- 63	Provision for Taxes  Net Profit / Loss after Tax PAT	[10-11]	68.60	74.20	63.00	74.69	95.9
-		PAT to Net Sales %	[ 12/T2 ] %		{2.66%}	{1.97%}	{2.02%}	{2.13
-		7777.107.107.00						
E	quit	y Dividend & Dividend Tax	re Trainian				-	- 10.00
1		Dividend Rate %		{0.00%}	{0.00%}	{0.00%}	{0.00%}	{0.00
		Dividend Distribution Tax %		{0.00%}	{0.00%}	{0.00%}	{0.00%}	{0.00
		Retained Profit	[12-13]	68.60	74.20	63.00	74.69	95.9
		Retained Profit / PAT %	[14/12]%	{100.00%}	{100.00%}	{100.00%}	{100.00%}	{100.00
-		Additional Data:					1 2 60	
-		Break-up of Total Gross Income						
-	-	Domestic Sales:				(1)		
-	i	1st Quarter		THE STREET	-			-
-		2nd Quarter	A DESTRUCTION OF	90 J V28 3	W 425 E - 11		1 25y-	-
-		3rd Quarter		-	-	-	-	
-		4th Quarter		-	-	- 4	-	-
_	T18	sub-total	[i to iv]	-	-	-	-	-
-		Export Sales		-	-	-	-	-
						-	-	-

# FORM III : ANALYSIS OF BALANCE SHEET

	SI				Ac		s per au	dited	PROVI:	1-	TIMATED	D/PROJEC
1	140	Association of the second			31	-Mar-17	31-Ma	ar-18	31-Mar		14 00	1 21
1					-	ear 1	Yea		Year		-Mar-20	31-Mar
1	4 0	Current Liablities					1 100	1 2	Tear.	)	Year 4	Year
+	1 3	hort term borrowings				-						
+	d III	om Banks (including bills purchase	d, dis	9								
+	Ox.	excess borrowings placed on renavi	ment							-		
+		from Applicant Bank				200.00	250	0.00	400.0	20	000 00	222
+	_	from Other Banks				-	200	-	400.0	0	600.00	600
1	T		otal	[ a(i +	ii) ]	200.00	250	0.00	400.0	0	600.00	
+		which BP & BD					1000	-	400.0	-	000.00	600.
1	iv				1	(00.00)	100	(00)	{00.0	01	{00.00}	{00.
1	T	2			1	(00.00)		.00}	{00.0	-	{00.00}	{00.
1	-	SUD-II	otal	[b(iii + iv	01	-		- 1	-		-	100.1
1	fro	Total short term borrowings from Others	n ba		T1 2	00.00	250	.00	400.0	0 6	500.00	600
1	i						7		100.0	-	00.00	600.
-	ii	Today Trade Cleuitors - Indigendi	us		3	70.00	430	00	450.0	) 3	867.00	140 /
-						-			700.0	-	-	440.0
-	111	Advance payments from Customer	s/						-	-	-	
-	in	Deposits from Dealers / Stockists				-	-	-	_	+		
	V			UUTT		26.00	22.	00	25.00		32.00	20.0
		Dividend payable				-	-		-			39.0
	VI	Other Statutory Liabilities (due with	in 1 y	year)	1	- 1	-			-	-	
	VII	Deposits / Debentures / Instalments	of T	erm							-	
-	TA	Loans / DPGs etc. (due within 1 year	ar)		3	31.00	34.0	00	78.00	1	76.00	90.0
2	Oth	Total short term borrowings from	01	b(i to vii)	] 42	7.00	486.0	_	553.00	-	75.00	559.0
4	(de	er Current Liabilities and Provision	ns							1	3.00	559.0
-	(aue	within one year-specify major ite	m:							-		
+	1.	Audit Fee Payable /other misc provis	sions	3	1	1.00	12.0	0	20.00	1	2.00	07.0
+	ii					-	-	-	- 20.00	1	2.00	27.0
+	iii					-	-				-	-
+	iv					_		-	-		-	-
+	V					-	_	-			-	-
-	T5	sub-tota	1 [	2(i to v)	1	1.00	12.0	0	20.00	2	2.00	
1	16	Current Liabilities excl. bank borro	N	[T4+T5]		3.00	498.0	_	573.00		2.00	27.00
1	77	Total Current Liabilities		[T3+T6]		3.00	748.00	-	973.00		7.00	586.00
1				-		-	7 10.01	-	373.00	1,097	7.00	1,186.00
1		Liabilities				1		+				
-		Debentures (maturing after 1 year)						+			-	Z [64] 1
	F	reference Shares (redeemable after	1 ve	ear)		-	_	+			-	-
L		erm loans (repayable after 1 year)				.00	44.00	+	240.00	0.10	-	-
		Deferred Payment Credits (repayable	afte	r 1 vear)		.00	- 44.00	-	316.00	240	.00	160.00
		erm deposits (repayable after 1 year	)	· jour				-	-		-	-
	C	other term liabilities	1				-	+	-		-	-
i		nsecured Loans			150.	00	290.00	+	105.00			181
ii	D	eferred Tax Liability				00	280.00	_	13.00	550		600.00
TE	B T	otal Term Liabilities	13	3(a to f) ]	235.	-	10.00	-	13.00	. 13.		13.00
TS	To	otal Outside Liabilities		T7+T81	873.		334.00	-	324.00	803.		773.00
			1		313,	1	,082.00	1,1	97.00	1,900.	00	1,959.00
		Net Worth			-	-		-				
		apital			150.0	20	150.00		50.00			BYT!
-	Ge	eneral reserve	-		160.0		150.00		50.00	200.		250.00
	Re	evaluation Reserve		10000	160.0		234.20	2	97.20	371.8		467.79
	Ot	her reserves (excluding provisions)	-		-	-			8-12-19	THE C	24	-
	Su	rplus (+) or deficit (-) in P & L A/c			-	-	-		-	-	-	-
	Ot	hers				-	-		-	-		-
i	Sh	are Premium Account				-						
ii	Ca	pital Redemption Reserve				-	-		-	-	1	
iii			-			-	-		-	-		-
iv		P. STATE STATE				-				~	400	- 1
V					-	-	-		-	-		-
10	Net	Worth	[4/:	a to f) ]	310.00	1 -	94.20		7.00	-		-
		al Liabilities			1,183.00	-	84.20 66.20		7.20	571.8		717.79
			1 1 27	1 1 1 1 1 1 1 1	1 175 5 111	1 7 /	Po Po 20 1	7 7 4	4.20	2,471.8		676.79

## Assessment of Working Capital Requirements

# FORM III: ANALYSIS OF BALANCE SHEET

Name: M/s Great Products Pvt Itd.

C.	No	. Particulars		Actuals as per audited accounts		PROVSIO NAL	ESIMATED/PROJECTED	
Sr.	No			31-Mar-17	31-Mar-18	31-Mar-19	31-Mar-20	31-Mar-21
				Year 1	Year 2	Year 3	Year 4	Year 5
		Current Assets			everender et e		-33 72920 [6]	
5	T	Cash and bank balances		40.00	50.20	56.20	64.89	70.79
6		Investments	LEGUPE	1-00		-	I	-
		fother than long term Investment	s]		4-3/16-7-7-7		First	
-	i	Government & other trustee secu				1-1012		-
	ii	Fixed deposits with Banks & Oth	ers	-	-			-
	T12	sub-total	[6(i+ii)]			-	-	-
7	Ti	i Receivables other than deferred & exports		570.00	695.00	891.00	1,021.00	1,125.0
		[Including bills purchased & disco	ounted			32		
		by bankers]	0.60-		- 100 E 280	Management L		
	ii	Export receivables (Including bill	S	-	-	-	-	-
		purchased/discounted by banker						
	T13	sub-total	[7(i+ii)]	570.00	695.00	891.00	1,021.00	1,125.0
8	1	Instalments under deferred recei	vables			- 1000 P	1-	-
		(due within one year)	in the same				a-article in the	
9		Inventory				We are seen to	Market Land Street	
a		Raw Materials [Including Stores a	and other	A diversal Lab		real may good	18101111111	
		items used in the process of mar	ufacture)		nd rath 1 Bris	21800000780		
H	i	Imported						-
	ii	Indigeneous		150.00	190.00	305.00	355.00	435.0
b		Work [ Stock ] in Process			-	-		-
Ç		Finished Goods		-	-			-
d		Goods in Transit			-		-	
е		Other consumable spares						7 1 1 1 1 1 1 1 1
	i	Imported	7 35 05 3		-	elidentis-erse	0.18463   X-	-
	ii	Indigeneous		-	-		-	- 105.0
	T14			150.00	190.00	305.00	355.00	435.0
10		Advances to suppliers of of raw n	naterials /					
		stores & spares		-	- 10 To 10 T	missiyess T. A.	69-66-61 - 13	-
1		Advance payment of taxes		20.00	26.00	28.00	32.00	39.0
2		Other current assets [specify maj	or items]		Altered Equilibries	Burney Burney		
	i	Misc Current Assets		36.00	42.00	52.00	58.00	62.00
	ii				-	Forker Fras	-Shalatti -	-
	iii	e Tanta de Gerra de Comercia	11 80273	The state	-	_ealfine=1 in:	91 158 17	-
	iv		TO GATA	- 11	-		S/18/8/12	
	V				· \	-		
	T15	sub-total	2(i to v)]	36.00	42.00	52.00	58.00	62.00
	T16	Total Current Assets	5 to 12]	316.00	1,003.20	1,332.20	1,530.89	1,731.79
3		Fixed Assets					Tarello I	1.010.01
	i	Gross Block		365.00	498.00	1,013.00	1,124.00	1,212.00
1		Depreciation		38.00	78.00	152.00	232.00	314.00
-	-	Net Block	[ 13(i-ii) ]	327.00	420.00	861.00	892.00	898.00

### FORM III: ANALYSIS OF BALANCE SHEET

Name: M/s Great Products Pvt ltd.

Sr. No.		Particulars	Actuals as per audited accounts		PROVSIO NAL	ESIMATED/PROJECTED	
		Tartioulary Process of the	<b>31-Mar-17</b> Year 1	<b>31-Mar-18</b> Year 2	<b>31-Mar-19</b> Year 3	<b>31-Mar-20</b> Year 4	<b>31-Mar-21</b> Year 5
		Futerb Analytics					
		Other Non-Current Assets					
14		Investments / book debts /advances /					
		deposits which are non-current	F LUFTHOST	all subter	Smer Sails		
а		Investments in subsidiary					
		companies / affiliates	-	-	-	-	-
b		Other investments	21.00	21.00	21.00	21.00	21.00
С		Advances to suppliers of					
		capital goods and contractors	-	-	-	-	-
d		Deferred receivables	es Dell'11	:			
		[maturity exceeding one year]		-	-	-	-
е		Security deposits / Tender Deposits	19.00	22.00	30.00	28.00	26.00
f		Others					
	i	Receivables exceeding one year	-			-	_
	ii	And the second s				-	-
	iii		-	-	-	-	-
	T18	sub-total 4(a to f)]	40.00	43.00	51.00	49.00	47.00
15		Obsolete Stocks	Valley-Say	distantine.	-	-	_
16		Non-consumable consumables & spares	-	,-	-	-	-
17		Other non-current assets	-	- 1	-	-	-
		(Including dues from directors)					
-		Total Other Non-Current Asset 14 to 17]	40.00	43.00	51.00	49.00	47.00
18	1	Intangible assets	-	-	-	-	
	(	(Patents, Goodwill, Preliminary Expenses,		-	9/5		
-	1	Bad / Doubtful Debts not provided for etc)					
1	T20	Total Assets [ T16+T17+T19+18 ]	1,183.00	1,466.20	2,244.20	2,471.89	2,676.79