

PGDM (IB) 2016-2018

International Business Laws

IB 603

Trimester VI, End Term Examination, February-2018

Time Allowed- 2 Hours 30 Minutes

Max marks- 50

Roll No-

Instruction- Students are required to write Roll no. on every page of the question paper, writing anything except the roll no will be treated as **unfair means**. In case of rough work, please use answer sheet.

Sections	No. of Questions to attempt	Marks	Marks
A	3 out of 5 (Short Questions)	5 marks each	3*5=15
B	2 out of 3 (Long Questions)	10 marks each	2*10=20
C	Compulsory Case Study	15 marks	15
		Total Marks	50

Part A

[Total Marks:15 (5 marks each)]

Note: Answer any three questions each carry equal marks:

1. What are the benefits and limitations of global conventions on international contracts.
2. Ethics vs practical approach / convenience. What works better in an international business environment.
3. Briefly explain the concept of Negotiation and its advantages in an international commercial context.
4. How do EU regulations facilitate an expeditious dispute resolution?
5. What is the commercial importance of Trade Mark? With the help of one example each, state different types of Trade Marks.

Turnover

Part B

[Total Marks:20 (10 marks each)]

Note: Answer any two questions each carry equal marks:

1. Briefly explain the importance of corporate social responsibility to business, shareholders and consumers?
2. What is the difference between international commercial litigation and international commercial arbitration and what are the factors to be taken into account while choosing each method of dispute resolution.
3. "IOSCO has been the real game changer of the Indian Securities Market." With the assistance of 02 IOSCO Principles, elaborate the statement.

Part C

[Total Marks: 15 (5 marks each)]

Note: Read the case situation and answer the following questions

1. An Indian Company X is expanding its business operations in an underdeveloped country which does not have any legislation in respect of human resources, child labour, protection of whistleblowers. What standards should X adopt in such a situation for the host country employees?
2. A goes to Las Vegas to gamble. In the process of playing at the casino, he bets his house in New Delhi, India and loses. Under the original betting agreement between A and the casino, any dispute between the casino and a player will be resolved by arbitration in the United States. A files for arbitral proceedings against the casino alleging that the eventual seizure of his property will be unethical. However, award is passed in favour of the Casino. The management of the Casino eventually comes to India to enforce the award against A in India's domestic courts. Answer the following questions:
 - a. Can a foreign award be enforced under the Indian Arbitration and Conciliation Act, 1996. If so, under what conditions.
 - b. Can this particular award be enforced? Give reasons for your answer

Turnover

3. An Indian Media Company desires to issue Foreign Currency Green Bonds for financing its major project expansion. Keeping in view the contemporary financial markets development with specific reference to India, answer the following:
- Name the authority who regulates issuance of such foreign currency bonds by an Indian Company.
 - Can these foreign currency bonds be raised in the main land of India?
 - Whether these foreign currency bonds can be listed on any Stock Exchange in India?
