

# PREDICTIVE ANALYTICS FOR BUSINESS STRATEGY

Reasoning from Data to  
Actionable Knowledge

*Predictive Analytics for Business Strategy* is a book designed for courses that provide conceptual and broad-based introduction to econometrics and business analytics. It lays the foundation of a course that benefits both future analysts and managers. The course gives managers a basic understanding of what data can do in an important area of business (strategy formation) and present it in a way that doesn't feel like a taxonomy of models and their statistical properties. It gives future analysts a bigger picture of what their analysis is trying to accomplish, and the conditions under which it can be deemed successful. It gives them tools to better reason through these ideas and communicate them to others.

## HIGHLIGHTS

- New Appendix – Analytics in Action – hands-on, data-based walkthrough of important concepts & techniques. Also includes a brief, introductory section on R programming
- Data Challenges – Challenging data sets explained in chapters
- Demonstration Problems – Applications to develop and practice particular data skills
- Applications – Real world data applications that lead to actionable conclusions and critical thinking
- Illustrations to enhance the readers' ability to communicate with a wide audience about data issues

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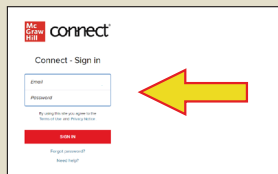
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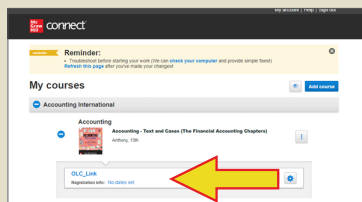
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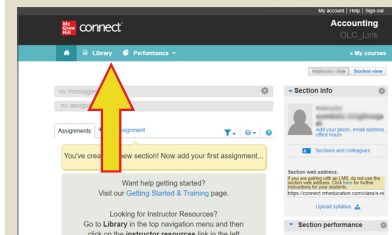
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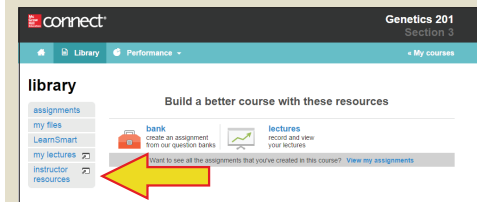
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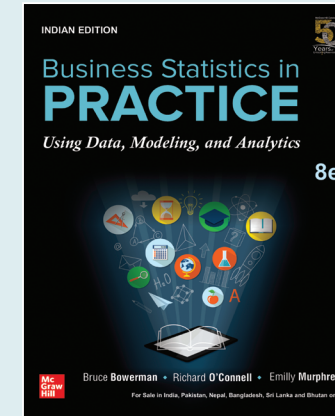
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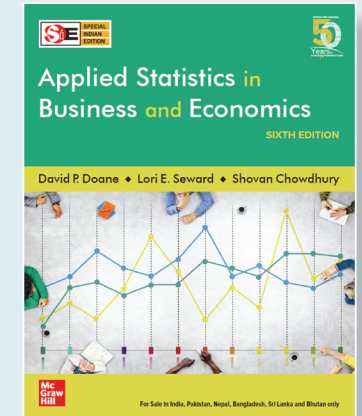


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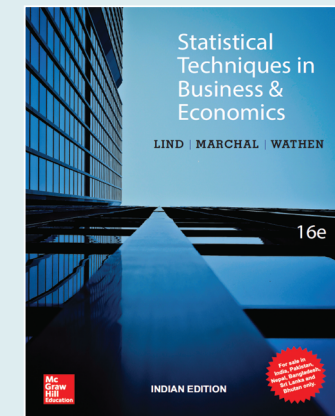
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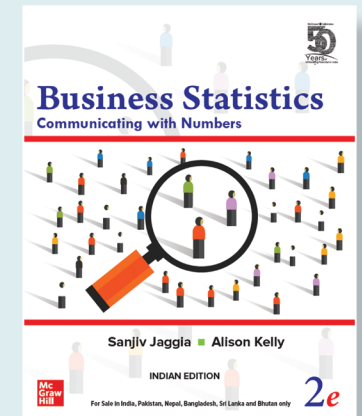
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